

SBE TODAY

SMALL BUSINESS EXCHANGE

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DIVERSITY IN ACTION -

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Revitalizing History: Entrepreneurship Through Innovation



we were delighted to find that our innovation toolbox is beyond the drawing board stage when it comes to fresh concepts for an innovative nation.

We next traveled to Philadelphia, where we spent the majority of our time at the Philadelphia Navy Yard. This state-of-the-art industrial park, formerly the Philadelphia Naval Shipyard and Naval Business Center, is now home to some of the region's most technologically advanced companies. Representatives from the University of Pennsylvania, Pennsylvania State University, Rowan University, and Rutgers University joined our dynamic discussion. Our dialog spanned energy, healthcare, manufacturing, women and minority entrepreneurship, and life sciences.

In addition to forward-thinking conversations with some of our nation's top academic minds, I had the opportunity to hear from students seeking to start their own businesses. Students from the Delaware Valley Charter School shared their challenges with access to mainstream capital,

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by **Dr. Winslow Sargeant**,
Chief Counsel for Advocacy

Sitting down to write a message to our readers this month is very exciting. The Office of Advocacy remains very busy. From releasing in-house issue briefs and research reports to regulatory success stories, Advocacy is diligently working on behalf of our nation's small businesses. With so many topics address, I chose to highlight a recent trip to the Northeast which continued Advocacy's Innovation Initiative.

This fall, I traveled to the great cities of Wilmington, Delaware; Philadelphia, Pennsylvania; and Camden, New Jersey. Leading the way were Region II Advocate Teri Coaxum and Region III Advocate Ngozi Bell.

My trip started as an opportunity to continue our national conversation about innovation, and to my delight, it became much more. It could best be described as a three-day information gathering session with a vibrant cross-pollination of regionally focused ideas, strengthened by robust feedback.

Interestingly, in each city we met in historic venues that have been repurposed as innovation hubs, uniquely capturing the essence of transformation and innovation in each region.

Our trip began in Wilmington at the Hercules Center, a former DuPont chemical and munitions company founded in 1912. Today, the Hercules Center is still home to a chemical company and is quickly becoming one of Wilmington's most vibrant innovation clusters. While I was there, Delaware Governor Jack Markell pledged to support even more opportunities to accelerate innovation and entrepreneurship. With the support of our leaders, we will continue to surpass our competitors and move our nation on a path to success through viable solutions and out-of-the box thinking. With representatives from the University of Delaware and Delaware State University, we received feedback from premier learning institutions and entrepreneurs about green chemistry, cybersecurity, and youth entrepreneurship. Whether leveraging existing tools like startup tax credits or expanding state programs into national ones,

SMALL BUSINESS EXCHANGE

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BIDDING OPPORTUNITIES

BGI nibbi

Project Name: 1751 Carroll Ave
Location: San Francisco, California
Bid Date: December 2, 2013 @2:00 PM
Pre-Bid Conference: November 14, 2013 @ 10am
Location: Southeast Community Facility
 1800 Oakdale Ave, Suite B in San Francisco
 (Alex Pitcher Jr. Community Room)

Baines Group and Nibbi Brothers Joint Venture team has been selected as the General Contractor for the 1751 Carroll Avenue (Formerly 5800 Third Street) project in San Francisco, CA. We are in receipt of the GMP Bid Documents (95% CD's) and are requesting bid proposals from subcontractors including those certified with the Successor Agency to SFRA for DIV 1-33 (Selective Trades). The Successor Agency to SFRA participation goal has been established for this project at 50% for SBE Subcontractors and we highly encourage all certified firms MBE, WBE, SBE and LBEs to bid. The project will consist of (121) 1-bedroom and 2-bedroom affordable rental senior apartments and basement garage with 54 parking spaces. The building will be two levels of concrete construction with four levels of wood construction above. Housing common areas at level 1 will consist of property management offices, sitting, dining, and exercise rooms. The upper level housing common areas will consist of lounges and laundry rooms. The senior center is located at level 1 and consists of common rooms, a kitchen, a lounge, and staff offices. Open space consists of a landscaped mews, an entry court, balconies, patios, a roof deck at level 2, and a courtyard. Public improvements at Carroll Ave. will include new sidewalks, a drop off area with 3 onsite parking spaces, street trees, and public parking. A fire access lane will be provided at the west edge of the project.

To obtain bid and contract documents please email Kristin Medwick at kristinn@nibbi.com or visit the following Plan Rooms:

- Dr. Arelious Walker's Office, True Hope Church of God in Christ, 950 Gilman Avenue, San Francisco, (415) 822-5626.
- Young Community Developers Office, 1715 Yosemite Avenue, San Francisco, (415) 822-3491.
- Nibbi Main Office, 180 Hubbell Street, San Francisco, (415) 863-1820.
- San Francisco Builders Exchange, 850 S. Van Ness Avenue, San Francisco, (415) 282-8220.
- Peninsula Builders Exchange, 735 Industrial Rd, San Carlos, (650) 591-4486.
- Alameda Builders Exchange, 3055 Alvarado St, San Leandro, (510) 483-8880.

For information regarding this project please contact Grace Nicer via email, gracen@nibbi.com.

nibbi

Project Name: Mission Bay Block 13W
Location: San Francisco, California
Bid Date: December 19, 2013 @2:00 PM
Pre-Bid Conference: December 5, 2013 @ 10am
Location: 180 Hubbell Street, San Francisco

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 13 West project in San Francisco, CA and are currently in receipt of the Construction (GMP) Bid Docs.

We are requesting bids from qualified subcontractors including those SBE/MBE/WBE certified with the Successor Agency to SFRA and/or LBEs certified with the City and County of SF for the following trades: Scaffolding, Swing Stage, Planting & Irrigation, Site Concrete, Concrete Striping, Gypsum Concrete, CMU & Thin Brick, Partial Misc. Metal, Finish Carpentry & Unit Counters (Install Only), Membrane Waterproofing, Building Insulation, Membrane Roofing, Flashing & Sheet Metals, Joint Sealants, Coiling Doors, Smoke Doors, Drywall and Metal Framing, Lath & Plaster, Ceramic Tile, Epoxy Flooring, Painting, Misc. Building Specialties, Toilet Partitions, Window Blinds, Appliances (Install) and Code Signage. Please note the following trades have already been bought out: Tower Crane & Man lift, Survey, Methane Gas, RIC, Grading & Paving, Piles, Site Utilities, Structural Concrete, Rebar, Partial Misc. Metal Stair Fabrication, Rough Carpentry/Framing, Unit Cabinets (Material Only), Door, Frames & Hardware, Tower Glazing, Low-Rise Glazing, Tower Panel, Low-Rise Panels, Balcony Rails, Flooring, Trash Chutes, Appliances(Supply), Window Washing Davits, Elevators, Plumbing, Fire Protection, HVAC, Electrical & Low-Voltage. The Successor Agency to SFRA participation goal has been established for this project at 50% for SBE Subcontractors, encouraging all MBE/WBE/LBE/SBE participation. Subcontractors may request an email notification via NewForma to download the associated documents in order to provide bid proposals no later than Thursday, December 19, 2013 @ 2:00pm.

To obtain bid and contract documents please email Kristin Medwick at kristinn@nibbi.com.

For information regarding this project please contact Sean Estill, Lead Estimator via email at seane@nibbi.com.

FAX OR EMAIL PROPOSALS TO:
 NIBBI BROTHERS GENERAL CONTRACTORS
 Fax: 415-241-2951 / Email: bids@nibbi.com.

ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



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Santa Clara Valley
 Transportation Authority
 Design-Build Contract DB1102F
 Silicon Valley Berryessa Extension
 Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Request for Sub Bids From Qualified DVBE Subcontractors/Suppliers

NCEPC CLASSROOM FURNITURE & EQUIPMENT BID

Project No.: FURN-0114

Location: EL CAJON, CA 92020

Bid Date: December 3, 2013 @ 2:00 PM

VIRCO Inc.

2027 Harpers Way • Torrance, CA 90501 • (800) 448-4726 • Fax (800) 258-7367

Contact: Debbie Stottler Ext. 420

AEOE

REQUESTS FOR BIDS & SUB-BIDS

Kiewit Infrastructure West Co. requests quotes from subcontractors and suppliers including Small and Very Small Business Enterprises (SBE/VSBE) in compliance with the Port of Long Beach SBE program, for the following project:

**CITY OF LONG BEACH – BOARD OF HARBOR COMMISSIONERS
SPECIFICATION HD-S2426A**

**PORT OF LONG BEACH – DEMOLITION OF NRG INTAKE FOREBAY STRUCTURE IN BACK CHANNEL
AT LONG BEACH GENERATING STATION – 2665 PIER S LANE – LONG BEACH, CALIFORNIA**

BID DATE: DECEMBER 17, 2013 PRIOR TO 10:00AM

We are accepting quotes for the following services/supplies: Demolition, Dredging, Drying, Handling, Offhaul and Disposal of Dredged Material and Demolished Concrete, Fencing, Trucking, Tug Boat Service, Diving, Geotechnical Monitoring and other works.



For detailed information on this Project please view the Port website at:
<http://www.polb.com/economics/contractors/default.asp>.

Or contact

Kiewit Infrastructure West Co.

33455 6th Ave South, Federal Way, WA 98003

Phone: (253) 943-4200 Fax: (253) 943-4021

Email Contact: dennis.ahl@kiewit.com or bill.binnig@kiewit.com

Contract Documents: Copies of Contract Documents in DVD format may be obtained, at no cost, at the Plans and Specifications Office, 4th floor, Harbor Department Administration Building, 925 Harbor Plaza, Long Beach, CA 90802 during the hours of 7:30 a.m. to 4:30 p.m. Monday through Friday. To arrange to receive a DVD of the Contract Documents by courier at the expense of the Bidder, call (562)283-7353.

Plans may be also viewed at our office located at 33455 6th Ave South, Federal Way, WA 98003

Inquiries can be directed to: Dennis Ahl (253) 943-4200 or Susan Cameron (253) 943-4200

In order to assist certified SBE/VSBE Contractors and Suppliers, we will divide scopes of work into economically feasible units, and will assist firms with delivery schedules, putting SBE's in touch with professionals regarding bonding and lines of credit; and will answer questions regarding marine insurances and equipment in order to maximize participation.

An Equal Opportunity Employer

REQUEST FOR QUALIFIED SBE SUBCONTRACTORS AND SUPPLIERS FOR:

Runways 1-19S RSA Improvement - Contract No. 8671C

Owner: San Francisco International Airport 710 N. McDonnell Road, San Francisco, CA 94128

Bid Date: November 26, 2013 @ 2:00 P.M.

We hereby encourage responsible participation of local **Small Business Enterprises**, and solicit their subcontractor or material and/or suppliers quotation for the following types of work including but not limited to: **Hazmat, Underground, Fuel, Cement Treat, Soiltac, Concrete, Grooving, Seal Coat/Crack Seal, Fencing, Seawall, Blast Deflector, Striping, Trestle, Electrical.**

100% Performance & Payment Bonds may be required for full amount of the subcontract price. Surety company will have to be approved by Golden State Constructors. Golden State Constructors will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Golden State Constructors' requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for reviewing at our Dublin office.

Golden State Constructors

P.O. Box 2909 • Dublin, CA 94568

Estimator: Alan McKean

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**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: CIDH, Electrical, Soil Nail and Driven Pile.

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

Kiewit Infrastructure West Co. requests quotes from subcontractors and suppliers including Small and Very Small Business Enterprises (SBE/VSBE) certified in The Network Bid System, for the following project:

**CITY OF LONG BEACH - HARBOR DEPARTMENT
SPECIFICATION HD-S2428**

**PIER F BERTH 209 CHEMOIL
FACILITY IMPROVEMENTS**

**BID DATE: NOVEMBER 26, 2013
PRIOR TO 10:00AM**

We are accepting quotes for the following services/supplies: Demolition, Temporary Movable Fence, Reinforcing Steel, Structural Steel, Miscellaneous Metal Fabrication, Rubber Fenders, UHMW Fabrication, Trucking, Tug Boat, Diving, and others.



Kiewit Infrastructure West Co.

33455 6th Ave South, Federal Way, WA 98003

Phone: (253) 943-4200 Fax: (253) 943-4021

Contact: Dennis Ahl: dennis.ahl@kiewit.com or

Jim Godson: jim.godson@kiewit.com

Subcontractors and suppliers can access plans and specifications via the following:

- Port of Long Beach, 4th Floor, Plans and Specifications, 925 Harbor Plaza, Long Beach, CA 90802. Ph: (562) 590-4146,
- or: http://www.polb.com/economics/contractors/out_for_bid.asp
- or viewed at our offices located at 33455 6th Ave South, Federal Way, WA 98003

In order to assist certified SBE/VSBE Contractors and Suppliers, we will divide scopes of work into economically feasible units, and will assist firms with delivery schedules, putting SBE's in touch with professionals regarding bonding and lines of credit; and will answer questions regarding marine insurances and equipment in order to maximize participation.

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RUDOLPH AND SLETTEN CONSTRUCTION

ADVERTISEMENT FOR PREQUALIFICATION LUMP SUM SUBCONTRACTORS UCSF HSIR PROGRAM MEP CUT CAP AND SAFE OFF AND MAKE READY

PROJECT NOTICE

Rudolph and Sletten Construction (R&S) is requesting bids and intends to award lump sum subcontracts for mechanical systems cut cap and safe off, electrical systems cut cap and safe off, plumbing systems cut cap and safe off, and fire protection cut cap and safe off for the following project:

UCSF HEALTH SCIENCES INSTRUCTION AND RESEARCH (HSIR) PROGRAM HEALTH SCIENCES EAST (HSE) FLOORS 6, 7, & 8 DEMOLITION

Project No.: M2628

R&S Project No.: 10201500

UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University and R&S have determined that the trade packages listed herein must be prequalified to participate in the bidding process. Prequalified contractors must have the following California State Contractor's License Board Classifications:

Bid Package 1G Mechanical Cut, Cap and Safe-Off: C20

Bid Package 1H Electrical Cut Cap and Safe-Off: C10

Bid Package 1I Plumbing Cut Cap and Safe-Off: C36

Bid Package 1J Fire Protection Cut Cap and Safe-Off: C16

Additional requirements will be listed in the Prequalification Documents.

GENERAL DESCRIPTION OF WORK

HSIR Program for Health Sciences East floors 6, 7, and 8 involves the renovation of 23,000 sqft of laboratory and office space at the UCSF Parnassus campus. The project site is located at 513 Parnassus Ave, San Francisco, California.

The cut cap and safe off scopes of work will include the shutdown, isolation, and safe-off of the existing mechanical, electrical, and plumbing systems within the area of work prior to the start of the demolition of the existing laboratory tenant improvements. The scope will also include the installation of a temporary fire alarm system.

The estimated values for the following bid packages are:

1G Mechanical Cut, Cap and Safe-Off: \$70,000

1H Electrical Cut, Cap and Safe-Off: \$85,000

1I Plumbing Cut, Cap and Safe-Off: \$30,000

1J Fire Protection Cut, Cap and Safe-Off: \$15,000

PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning **November 19, 2013 at 10:00 AM** by requesting via e-mail to Rosie Khalasi at rosie_khalasi@rsconst.com with the following information:

Company name, address, phone no, fax no, and email address

Please reference Project 'HSIR Program' in the subject line.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in by email to Rosie Khalasi, Prequalification Manager at rosie_khalasi@rsconst.com by **November 21, 2013 at 5:00 PM**. Questions received after the above-noted deadline may be answered at the discretion of Rudolph and Sletten, Inc. and the University.

Prequalification Questionnaires will be submitted and processed electronically through the University's web based procurement platform and must be submitted on or before **November 26 2013 at 5:00 PM**.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 3 calendar days from the date of the R&S or University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, R&S and the University reserve the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Bids will only be accepted from prequalified contractors. Bids will be due on or before **December 17th, 2013 at 2:00 PM**, and shall be submitted electronically only via the University's web based procurement platform. Bids will be opened at 2:05 PM at UCSF Capital Programs Office, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Bids will be awarded based on the lowest responsible bid. Bidder may revise and resubmit any bid submitted prior to the bid due date and time up until the bid due date and time cutoff.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.12)

The University and R&S reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Information submitted by the bidder shall not be open to public inspection to the extent that information is exempt from disclosure under the California Public Records Act (Chapter 3.5 (commencing with Section 6250) of Division 7 of the Title of the Government Code).

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by and lump sum Subcontractor shall be subject to approval by R&S and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work. The successful Bidder will be required to have the California current and active contractor's license listed

above at the time of submission of the Bid/Proposal

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco
November 2013

Entrepreneurship Through Innovation

■ Continued from page 1

describing how they often had to rely on their friends' and families' limited resources. We also spoke with Delaware Valley leaders and entrepreneurs. We were joined by

Osagie Imasogie, managing partner of Phoenix IP Ventures; Anthony Green, senior executive of Ben Franklin Technology Partners of Southeastern Pennsylvania; and Philadelphia Deputy Mayor Alan Greenberger. Each distinguished guest gave a personal perspective on innovation in the Delaware Valley. The wide-ranging discussion gave me a sense of perspective on the arc of innovation: the need to learn from the past, be proactive, not let ideas pass us by, and recognize

a region's capabilities before they are overtaken by the market or global trends.

We ended our three-city tour on Camden's Eastern Shore at One Port Center. This architectural gem is a historic relic for the community. And today One Port Center is helping revamp the city's economy—providing advanced technology access through its innovation incubator partnership. To take it one step further, we even toured one of the facilities in the area, the Coriell Institute for Medical Research. By showcasing some of the best area talent, Camden was the perfect location to highlight our nation's successful transformation of struggling economies.

As we approach the holiday season, we acknowledge and give thanks for our great nation. Even more so, we must give back by continuing our drive to recognize successful avenues for innovation while searching for new ways to keep our country vibrant. My tour of the East Coast reminded me that every pocket of our country comes with unique and valuable ideas. As the voice for small business, Advocacy will continue to bring this knowledge to the forefront for our policymakers to develop the best options for our future.

Source: The Small Business Advocate